

Why doing business with Gaspar-Jones is better than using an 800 number:

1. They offer a lower price because they attempt to re-define customer service. Our actions are broader than their promises.
2. We are part of the community. We pay local taxes, buy the products your employers sell and contribute to local charities. They don't
3. When there's a problem with claims, coverage or billing, we're local and accountable. If a second call is required, do you want another 800-number experience?
4. Most policyholders have a greater comfort level when talking to the same person at our office rather than someone states or oceans away. You are probably one of that majority.
5. We represent several companies and offer you a choice—you keep the same agent. 800 numbers don't do this.
6. A large number of our clients have been with us more than five years. Our records show most of their conversations were with the same person.
7. Most of us carry professional insurance industry designations that require regular, continuing education, just like attorneys, accountants and doctors. If 800 number firms do this, it's one of their best-kept secrets.
8. We belong to professional groups and pay annual dues. They monitor Colorado and national legislative activity to be sure the consumer's voice is heard.
9. We do our best to tailor our service offering to your individual requirements. An 800 number won't do this.
10. We've invested heavily, and re-invest every year, to maintain the tools necessary to meet your service requirements.
11. It's true we utilize 800 numbers in our business. They are tools used by a local representative, not a replacement for a local representative.